



Content:

Introduction
Resume
Area of Expertise
Publications
Countries of Experience

Contact:

E-mail: [per\[at\]pachristensen.com](mailto:per[at]pachristensen.com)
Tel: +44 20 3298 6285
Fax: +44 20 3298 6286
Correspondence:
PA Christensen
Po Box 480-1157
Sevenoaks TN13 9JY - United Kingdom

Introduction

Per A Christensen is an internationally acclaimed Policy & Strategy Consultant. He has for more than 20 years assisted governments and corporations throughout Europe, the Americas and the Middle East in developing and implementing country and corporate strategies.

From 1991 to 1997 he specialised in the reconstruction and development of the infrastructure in a variety of countries in Central & East Europe, CIS and the Middle East. To date, clients have been the World Bank, the European Investment Bank and the European Bank for Reconstruction and Development, private investment banks, Governments and international corporations.

Mr Christensen has throughout the years gained a unique cultural know-how and access to sectors which could be of benefit to a corporation wishing to actively implement specific strategies. He has developed and published practical theories and methodologies related to strategy development and implementation.

Mr Christensen, together with his network of resources, will be pleased to discuss your requirements.

Please send an e-mail to Per A Christensen at [per\[at\]pachristensen.com](mailto:per[at]pachristensen.com) if you have further queries.

Resume

Contact via e-mail: per[at]pachristensen.com

Qualifications

- 1977-1980: General Certificate of Education: A-Level Natural Science and English: Norway
- 1982: Examen Philosophicum: Logic, Philosophy and Psychology: Norway
- 1981-1984: Certified Practitioner of Neuro-Linguistic Programming: Systems Theory and Inter-Human Communication: USA and Italy
- 1981-1988: Continuous development: Inter-Human Communication, Organisational & Systems Theory: USA, UK, Sweden and Norway
- 1988-1995: Co-developer of Organisational Ecology: A Practical Theory of Organisational Change, USA and Europe

Employment

- 1983-1985: Director, INTERACTION A/S - Management and Personnel Training in Inter-Human Communication
- 1985-1986: Training Manager & Consultant, IMPAC Ltd - Strategy Development, Productivity Improvement and Management Information Systems
- 1986-1987: Head of Scandinavian Operations, GODFREY DURHAM Ltd - Strategic Organisational Development
- 1987-1991: Director, VIGLAND INTERNATIONAL A/S - Strategic Organisational Development
- 1989-1992: Senior Consultant & Operations Leader, HAY MANAGEMENT CONSULTANTS AS - Business Areas: Strategy & Organisational Effectiveness and Human Resource Planning & Development
- 1992-1998: Chief Executive, ODC ORGANISATIONAL CONSULTANTS Ltd - Policy & Strategy Development and Implementation, Strategic Leadership and Organisational Development
- 1996-2008: Chief Executive, EUROPEAN PROJECT DEVELOPMENTS Ltd - Policy & Strategy Development and Implementation
- 2005-To date: Independent Contractor - Policy & Strategy Development and Implementation
- 2008-To date: President & CEO, CRA5 Limited - Policy & Strategy Development and Implementation

Management Consultant Experience in general

Per A Christensen has consulted with governments, international and national corporations in the private and public sector as to:

- Design of Country Infrastructural Strategies
- Corporate Strategy Development and Implementation
- Personal Coaching of Government Representatives and Corporate Top Managers in the areas of Strategy and Leadership
- Mergers & Acquisitions
- Design and Installation of Management Information Systems on a Strategic Level
- Design and Implementation of Macro Organisational Structure
- Implementation of Change Management Programmes
- Improvement of Operational Productivity Ratios

These organisations are from such different sectors as Governments, Telecommunications, Computer Production & Sales, Pharmaceutical, Public Administration, Agriculture, Mechanical & Electronic Industry, Service & Trade Industry, Development & Merchant Banking and Management Consultancy. The assignments have been, or are being, implemented in a total of 28 countries; USA, Colombia, Ecuador, Argentina, Uruguay, Venezuela, United Kingdom, France, Belgium, Holland, Russia, Ireland, Iran, Albania, Bulgaria, Bosnia-Herzegovina, Serbia, Montenegro, Ukraine, Kazakhstan, Lithuania, Macedonia, Hungary, Turkey, Norway, Sweden, Finland and Denmark.

Since 1991 he has managed and implemented a series of development and reconstruction projects in several countries in Central & East Europe financed, directly or indirectly, by the European Bank for Reconstruction and Development, the World Bank, the European Investment Bank and the European Union PHARE Programme.

Since 1988 he has undertaken in-depth research and development of the theory of Organisational Ecology. The theory, including its pragmatic and practical nature, lays down premises for a theory of change and resistance to change in the areas of management and organisation. The theory is contributing to the general efforts to solve global environmental problems. He has co-authored and contributed to several books and articles on this subject.

Publications

- INVISIBLE PATTERNS - Ecology and Wisdom in Business and Profit. Greenwood Publishing Group Inc. - A Quorum Book (USA) 1995.
- INVISIBLE PATTERNS - Ecology and Wisdom in Business and Profit. Gyldendal Ad Notam Publishing Company (Norway) 1995.
- HARMONY & PRODUCTIVITY - A Book on Organisational Ecology, Productivity and Inter-Human Communication in Practice. Norwegian University Press (Norway) 1989.

- THE PROCESS OF CHANGE - An Introduction to Strategic Leadership and Organisational Ecology. Encyclopaedic Publishers (Lithuania) 1996.
- THE PROCESS OF CHANGE - An Introduction to Strategic Leadership and Organisational Ecology. Izdavacka Kuka "STRK" Publishing House (Macedonia) 1995.
- BROAD ECOLOGY - An Interdisciplinary Challenge. J.W.Cappelens Publishing House (Norway) 1995.
- ORGANISATIONAL ECOLOGY AND RESISTANCE TO CHANGE - An article by Per A Christensen & Jon Lund Hansen 1992
- ORGANISATIONAL ECOLOGY AND STRATEGIC LEADERSHIP - An article by Per A Christensen & Jon Lund Hansen 1993
- ORGANISATIONAL ECOLOGY AND INTER HUMAN COMMUNICATION - An article by Jon Lund Hansen & Per A Christensen 1994

Languages

Fluent: English, Norwegian

Good knowledge: Danish, Swedish

Basic knowledge: Spanish, German

Miscellaneous

Authored, designed and led various speeches and workshops in the areas of Organisational Ecology, Strategic Organisational Development and Inter-Human Communication.

Noted in the Norwegian National Bibliography List through the Norwegian University Library.

Area of Expertise

- Policy & Strategy Consulting
- Strategy Development and Implementation
- Mergers & Acquisitions
- Contribute to Secure Invested Capital

Policy & Strategy Consulting

Mr Christensen has worked extensively with Policy & Strategy development for governments and corporations. He has experience across various sectors in Central & East Europe including the Middle East and the Americas.

Strategy Development and Implementation

Through his extensive experience with strategy development in general and knowledge of emerging markets in particular, Mr Christensen is fully qualified to assist in developing and implementing vital commercial aspects of the strategy related to the relevant region.

Mergers & Acquisitions

Since 1991, his work has been related to the reconstruction and development of the Central & East Europe working together with the European Bank, the World Bank, the European Investment Bank and other major institutions and corporations. This has resulted in access to high level governmental, agency and commercial contacts becoming well established.

Mr Christensen is assisting major corporations in acquiring equity holdings, entering into Joint Ventures and establishing other forms of Strategic Alliances. He is co-operating with reputable international law firms and corporate finance units as required.

Through his network he has access to most countries in the Americas, Central & East Europe including the Middle East.

Contribute to Secure Invested Capital

When major capital is invested in an operation, it is necessary to initiate certain actions of local organisational nature aimed to improve the operation as a contribution to secure return on the invested capital. This is a requirement in many cases and even in some cases defined as a major condition in the contractual relationship between the foreign and the local partner.

On the basis of his experience with this type of work for various International Finance Institutions, Mr Christensen is able to assist you in:

- Interface with Government bodies
- Integrated Strategy Development and Implementation
- Design of Effective Organisational Structures
- Adjustment to the Local Legal and Regulatory framework
- Initiating Development Processes related to Customer and Market Orientation

Publications

Per A Christensen has co-authored the following books and articles in English, Norwegian, Lithuanian and Macedonian as listed below. Further editions are pending. The book Invisible Patterns is published by the US publishing house Greenwood Publishing Inc., and is available through good bookstores world-wide. He also has written a series of articles.

Feedback is appreciated. Please e-mail your feedback to per[at]pachristensen.com.

- INVISIBLE PATTERNS - Ecology and Wisdom in Business and Profit. Greenwood Publishing Group Inc. - A Quorum Book (USA) 1995.
- INVISIBLE PATTERNS - Ecology and Wisdom in Business and Profit. Gyldendal Ad Notam Publishing Company (Norway) 1995.
- HARMONY & PRODUCTIVITY - A Book on Organisational Ecology, Productivity and Inter-Human Communication in Practice. Norwegian University Press (Norway) 1989.
- THE PROCESS OF CHANGE - An Introduction to Strategic Leadership and Organisational Ecology. Encyclopaedic Publishers (Lithuania) 1996.
- THE PROCESS OF CHANGE - An Introduction to Strategic Leadership and Organisational Ecology. Izdavacka Kuka "STRK" Publishing House (Macedonia) 1995.
- BROAD ECOLOGY - An Interdisciplinary Challenge. J.W.Cappelens Publishing House (Norway) 1995.
- ORGANISATIONAL ECOLOGY AND RESISTANCE TO CHANGE - An article by Per A Christensen & Jon Lund Hansen 1992
- ORGANISATIONAL ECOLOGY AND STRATEGIC LEADERSHIP - An article by Per A Christensen & Jon Lund Hansen 1993
- ORGANISATIONAL ECOLOGY AND INTER HUMAN COMMUNICATION - An article by Jon Lund Hansen & Per A Christensen 1994

Countries of Experience

This is a list of countries in Europe, the Americas and the Middle East where Mr Christensen has had, or is currently working, extensive hands-on experience working with Governments, Corporations and International Finance Institutions.

Albania
Argentina
Belgium
Bosnia-Herzegovina
Bulgaria
China
Colombia
Denmark
Ecuador
Finland
France
Holland
Hungary
Iran
Ireland
Kazakhstan
Lithuania
Macedonia
Montenegro
Norway
Russia
Serbia
Sweden
Turkey
United Kingdom
Ukraine
Uruguay
USA
Venezuela